

Who are we?

Lifecycle and Liaison Financial are two experienced suppliers to the NHS. We've joined forces to provide a comprehensive new service to help you get better value from your contracts.

LIAISON FINANCIAL

For over 30 years Liaison Financial has been identifying savings in non-pay expenditure for the NHS. Our expertise provides an additional layer of financial safeguarding for the NHS, maximising cost efficiencies whilst ensuring compliance. Each year, our specialist teams delivers savings of over £80m for the NHS to reinvest in healthcare.

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The Trust engaged Liaison Financial to investigate areas of underperformance from their soft FM provider. After carrying out an audit of the contract and supporting documentation, the Trust and the Liaison Financial team agreed upon the findings and engaged with the supplier to seek a refund for £260k. In addition to the saving identified, the Trust benefited from an increased understanding of their contract weaknesses which supported the retendering process for a new contract.

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Soft FM Contract
Acute North West



LIFECYCLE MANAGEMENT GROUP

Focussed solely on serving the NHS for more than 25 years, Lifecycle offers proven expertise in contract management. Lifecycle plans, procures and manages NHS contracts to deliver the lowest whole-life costs and optimal supplier performance. To date, we've delivered more than £200m in savings to NHS trusts.

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We would not have got anywhere near the value they are achieving. We have saved enormous amounts of money. Four or five years ago we would have been hard pressed to know how much we were spending on maintenance contracts. Now we can look up online absolutely everything that is under contract – what the status of the contract is, when it is going to renewed and what it costs. It is indispensable.

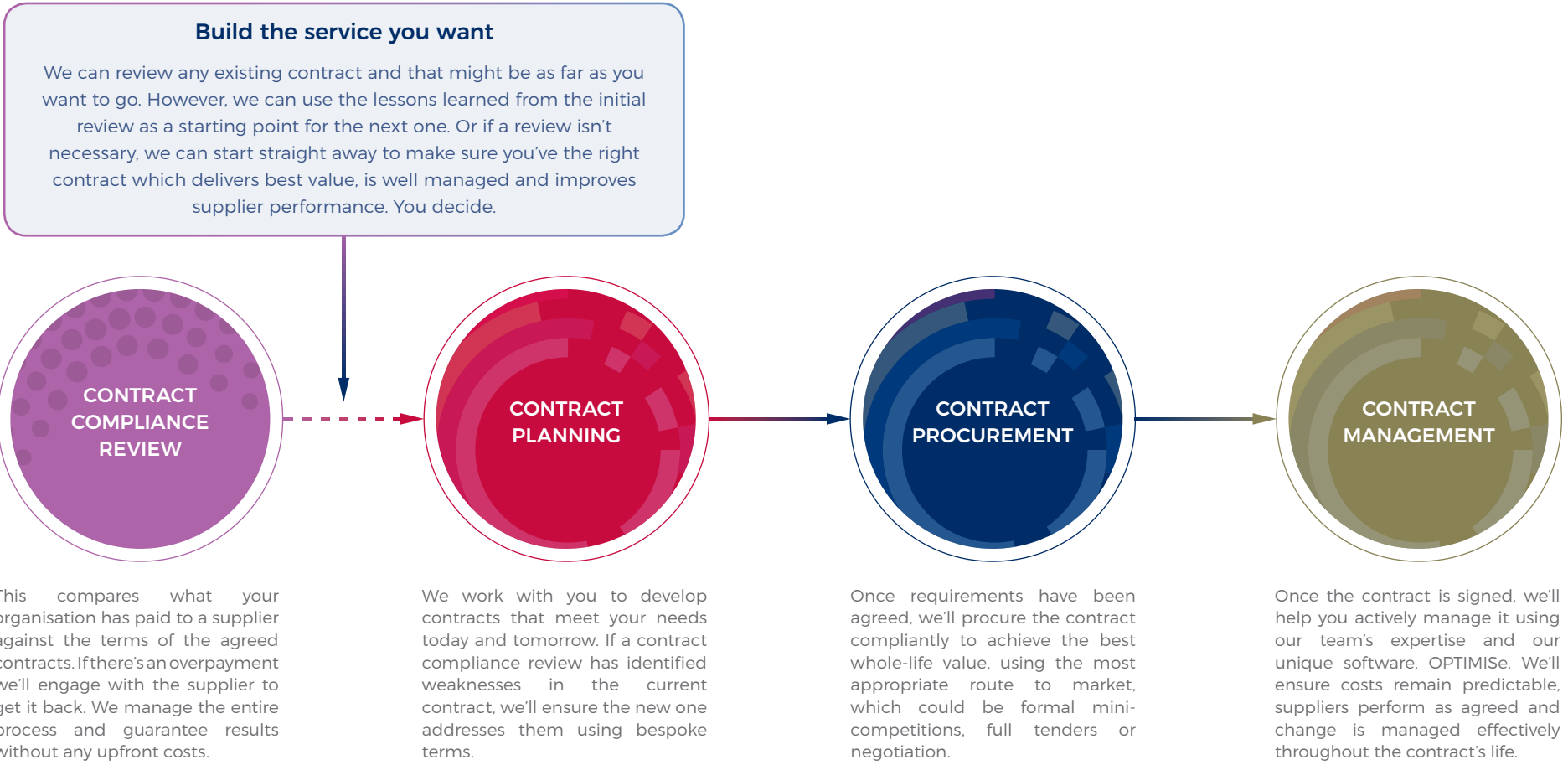
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Steve Williams
Head of Procurement
Royal Brompton and Harefield NHS Foundation Trust



How Contract Lifecycle Management works

Ensuring cost-efficiency and performance over the entire life of your contracts.



NHS Contract Lifecycle Management

Cutting whole-life costs.
Driving supplier performance.
Delivering savings.

Find out more

If you would like to know more about how the combined expertise of Liaison Financial and Lifecycle can extract greater value from NHS contracts, contact your Account Manager.

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The reviews have gone seamlessly with all parties working collaboratively. Liaison Financial's dedicated AP team worked onsite to validate the findings and were able to access our systems without disruption. In addition to identifying errors, they liaised with our suppliers to confirm savings and discussed how they were to be repaid back to us.

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Service Delivery, Scotland

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During the implementation meeting Liaison Financial provided us with a detailed data request together with additional requirements discussed. We were provided with one point of contact in the form of a dedicated specialist and kept up-to-date with progress at all time. Liaison Financial achieved savings in excess of £100k.

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Service Delivery, Wales

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Management concerns around the transparency of payments to a Master Vendor were raised. Liaison interrogated MI Reports from the supplier and identified a series of anomalies. A full end to end service was delivered on behalf of the Trust including identification, validation and negotiation aspects. A full and settlement was agreed, realising savings in the region of £60,000.

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Master Vendor Contract, Acute North West



Liaison
Financial

www.liaisongroup.com
0845 603 9000

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They are not the kind of nameless, faceless consultants who make surface level recommendations and then leave before the real work begins. They know their stuff and can make intelligent conceptual leaps – they have more than the obvious in their repertoire. If there are savings to be had and you engage properly as a client, they will tough it out with you and deliver them.

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Alison Masterman - Environment and Infrastructure General Manager
Basildon & Thurrock University Hospitals NHS Foundation Trust

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I would award ten out of ten for professionalism and commitment to each and every member of the team.

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Diane Sinclair - Procurement Manager
The Christie NHS Foundation Trust

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From the outset they have driven this project and engaged with stakeholders across the Trust to drive it to a successful conclusion. We have a result that I would not have thought possible at the outset. Not only are we now positioned to deliver far better patient care, we have done this by reducing, rather than increasing costs.

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Amanda Pye - Chief Nurse
London North West Hospitals NHS Trust



LIFECYCLE

www.lifecycle.co.uk/nhs
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